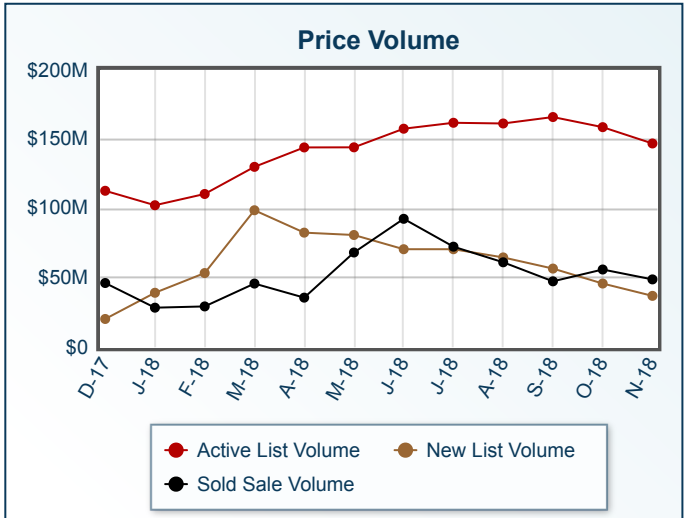
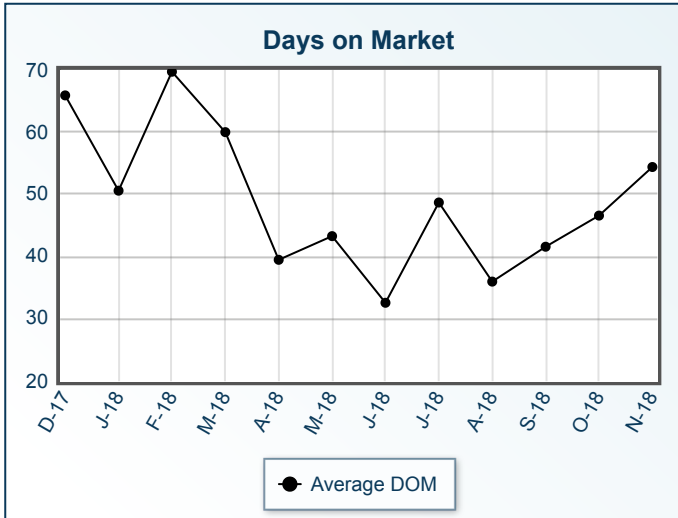
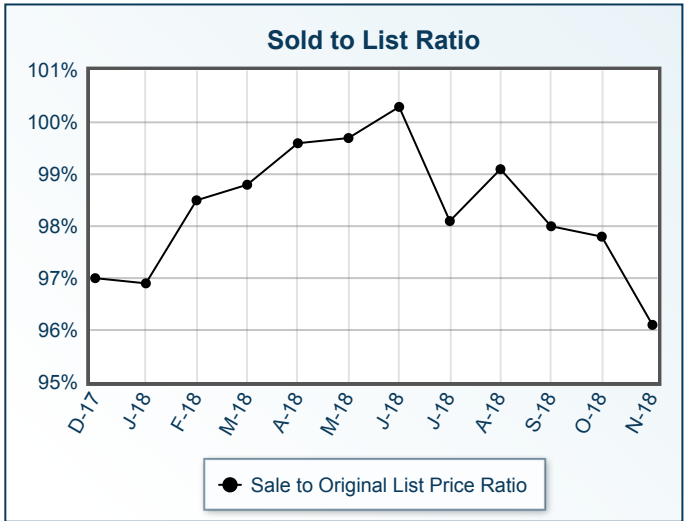
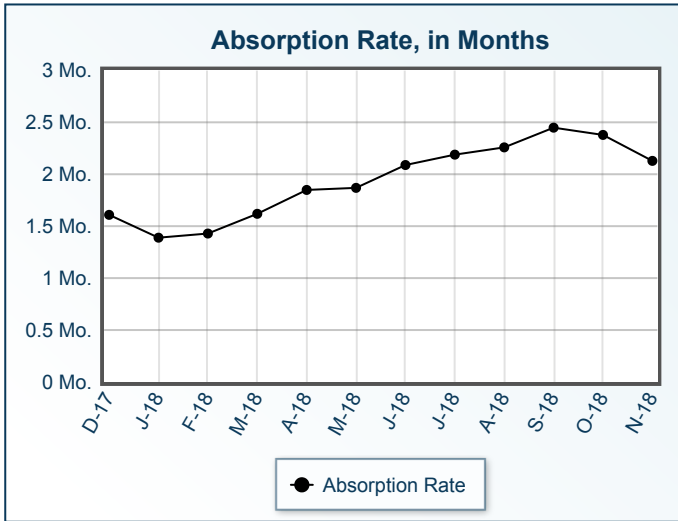
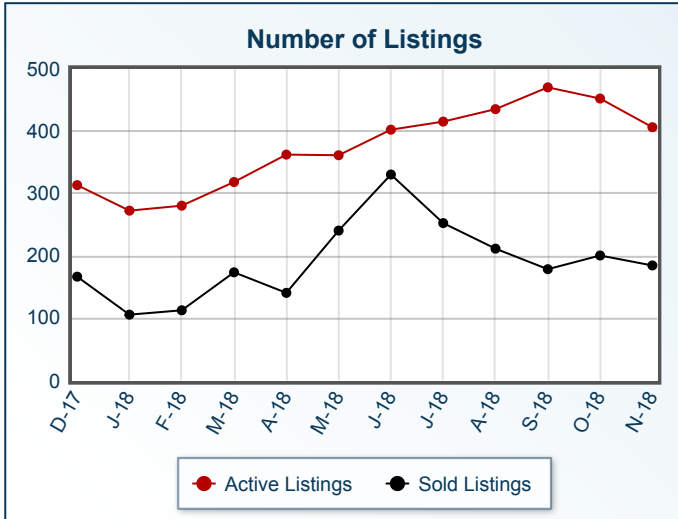


Market Summary

Rochester Residential, November 2018



Summary Statistics						
	Nov-18	Nov-17	% Chg	2018 YTD	2017 YTD	% Chg
Absorption Rate	2.13	1.84	15.76	1.97	1.8	9.44
Average List Price	\$361,027	\$355,555	1.54	\$295,327	\$278,050	6.21
Median List Price	\$309,900	\$319,900	-3.13	\$244,900	\$229,900	6.52
Average Sale Price	\$264,566	\$238,320	11.01	\$274,859	\$257,452	6.76
Median Sale Price	\$225,000	\$196,000	14.80	\$234,900	\$220,000	6.77
Average DOM	54	42	28.57	45	41	9.76
Median DOM	32	22	45.45	18	18	0.00

	Sold Listings						Pending Listings						
	This Month			Year to Date			This Month			Year to Date			
	2018	2017	% Chg	2018	2017	% Chg	2018	2017	% Chg	2018	2017	% Chg	
0-29,999	0	0	0.0	0	1	-100.0	0-29,999	0	0	0.0	1	0	N/A
30,000-39,999	0	0	0.0	1	2	-50.0	30,000-39,999	0	0	0.0	0	3	-100.0
40,000-49,999	0	0	0.0	0	5	-100.0	40,000-49,999	0	0	0.0	1	7	-85.7
50,000-59,999	0	0	0.0	4	7	-42.9	50,000-59,999	1	1	0.0	3	6	-50.0
60,000-69,999	0	2	-100.0	8	13	-38.5	60,000-69,999	0	1	-100.0	8	12	-33.3
70,000-79,999	0	2	-100.0	10	10	0.0	70,000-79,999	1	0	N/A	11	12	-8.3
80,000-89,999	2	0	N/A	19	14	35.7	80,000-89,999	3	0	N/A	16	7	128.6
90,000-99,999	1	2	-50.0	12	17	-29.4	90,000-99,999	3	1	200.0	17	20	-15.0
100,000-119,999	8	7	14.3	50	61	-18.0	100,000-119,999	3	1	200.0	56	67	-16.4
120,000-139,999	10	13	-23.1	93	134	-30.6	120,000-139,999	9	4	125.0	101	135	-25.2
140,000-159,999	16	15	6.7	126	182	-30.8	140,000-159,999	17	10	70.0	147	191	-23.0
160,000-179,999	17	24	-29.2	175	271	-35.4	160,000-179,999	14	26	-46.2	199	291	-31.6
180,000-199,999	18	21	-14.3	241	208	15.9	180,000-199,999	18	18	0.0	230	195	17.9
200,000-249,999	39	30	30.0	459	431	6.5	200,000-249,999	33	25	32.0	457	437	4.6
250,000-299,999	27	21	28.6	301	255	18.0	250,000-299,999	20	24	-16.7	291	262	11.1
300,000-399,999	24	16	50.0	331	318	4.1	300,000-399,999	22	19	15.8	321	321	0.0
400,000-499,999	12	8	50.0	171	138	23.9	400,000-499,999	13	12	8.3	173	143	21.0
500,000+	11	9	22.2	135	117	15.4	500,000+	8	6	33.3	144	123	17.1
Totals	185	170	8.8	2136	2184	-2.2	Totals	165	148	11.5	2176	2232	-2.5

	Active Listings						New Listings						
	This Month			Year to Date			This Month			Year to Date			
	2018	2017	% Chg	2018	2017	% Chg	2018	2017	% Chg	2018	2017	% Chg	
0-29,999	0	0	0.0	1	0	N/A	0-29,999	0	0	0.0	1	0	N/A
30,000-39,999	0	0	0.0	0	3	-100.0	30,000-39,999	0	0	0.0	0	2	-100.0
40,000-49,999	0	0	0.0	1	7	-85.7	40,000-49,999	0	0	0.0	1	6	-83.3
50,000-59,999	1	1	0.0	3	6	-50.0	50,000-59,999	0	0	0.0	3	3	0.0
60,000-69,999	1	1	0.0	9	13	-30.8	60,000-69,999	0	1	-100.0	8	12	-33.3
70,000-79,999	4	1	300.0	19	14	35.7	70,000-79,999	4	1	300.0	19	12	58.3
80,000-89,999	5	1	400.0	21	9	133.3	80,000-89,999	1	0	N/A	21	8	162.5
90,000-99,999	0	3	-100.0	17	24	-29.2	90,000-99,999	2	1	100.0	14	24	-41.7
100,000-119,999	5	6	-16.7	65	77	-15.6	100,000-119,999	2	4	-50.0	60	70	-14.3
120,000-139,999	9	9	0.0	110	151	-27.2	120,000-139,999	7	5	40.0	100	136	-26.5
140,000-159,999	16	15	6.7	166	214	-22.4	140,000-159,999	14	6	133.3	156	195	-20.0
160,000-179,999	16	30	-46.7	220	326	-32.5	160,000-179,999	10	18	-44.4	200	307	-34.9
180,000-199,999	19	10	90.0	254	210	21.0	180,000-199,999	11	13	-15.4	248	196	26.5
200,000-249,999	72	44	63.6	546	495	10.3	200,000-249,999	27	19	42.1	517	461	12.1
250,000-299,999	53	44	20.5	371	323	14.9	250,000-299,999	21	14	50.0	336	286	17.5
300,000-399,999	79	88	-10.2	433	437	-0.9	300,000-399,999	14	18	-22.2	358	385	-7.0
400,000-499,999	58	55	5.5	245	218	12.4	400,000-499,999	7	12	-41.7	203	175	16.0
500,000+	69	53	30.2	238	204	16.7	500,000+	11	12	-8.3	196	158	24.1
Totals	407	361	12.7	2719	2731	-0.4	Totals	131	124	5.6	2441	2436	0.2