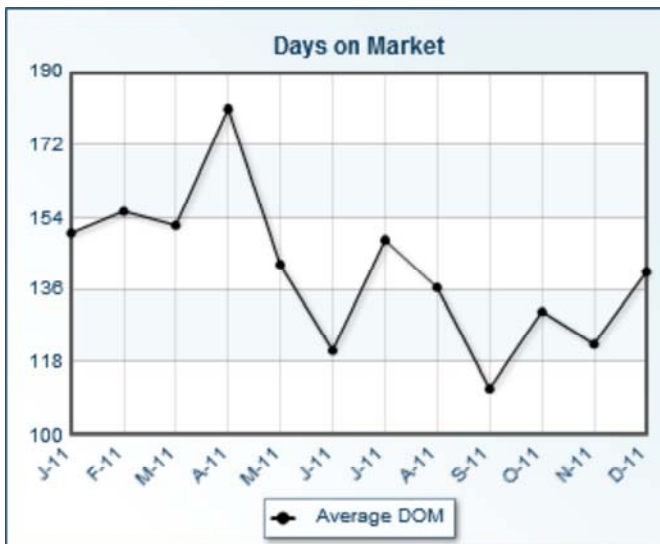


Market Summary

Rochester Residential, December 2011



Summary Statistics

	Dec-11	Dec-10	% Chg	2011 YTD	2010 YTD	% Chg
Absorption Rate	5.25	7.9	-33.54	7.54	N/A	N/A
Average List Price	\$205,245	\$195,330	5.08	\$192,415	\$195,782	-1.72
Median List Price	\$159,900	\$149,900	6.67	\$154,900	\$155,500	-0.39
Average Sale Price	\$144,623	\$174,975	-17.35	\$177,005	\$176,820	0.10
Median Sale Price	\$130,000	\$138,000	-5.80	\$149,900	\$152,900	-1.96
Average DOM	140	152	-7.89	139	129	7.75
Median DOM	92	126	-26.98	82	81	1.23

Sold Listings

	This Month			Year to Date		
	2011	2010	% Chg	2011	2010	% Chg
0-30k	2	0	N/A	20	1	1900.0
30k-40k	3	4	-25.0	43	13	230.8
40k-50k	3	2	50.0	40	21	90.5
50k-60k	5	3	66.7	32	24	33.3
60k-70k	5	0	N/A	46	31	48.4
70k-80k	5	2	150.0	56	39	43.6
80k-90k	3	5	-40.0	59	47	25.5
90k-100k	8	8	0.0	47	42	11.9
100k-120k	12	16	-25.0	157	159	-1.3
120k-140k	13	13	0.0	208	234	-11.1
140k-160k	11	13	-15.4	188	194	-3.1
160k-180k	7	4	75.0	156	143	9.1
180k-200k	7	6	16.7	112	118	-5.1
200k-250k	13	11	18.2	170	186	-8.6
250k-300k	4	9	-55.6	88	95	-7.4
300k-400k	2	5	-60.0	84	81	3.7
400k-500k	1	3	-66.7	35	31	12.9
500k+	1	1	0.0	48	22	118.2
Totals	105	105	0.0	1589	1481	7.3

Pending Listings

	This Month			Year to Date		
	2011	2010	% Chg	2011	2010	% Chg
0-30k	1	1	0.0	11	1	1000.0
30k-40k	3	2	50.0	36	9	300.0
40k-50k	2	0	N/A	41	18	127.8
50k-60k	2	1	100.0	37	25	48.0
60k-70k	4	3	33.3	34	29	17.2
70k-80k	11	0	N/A	65	35	85.7
80k-90k	3	6	-50.0	60	40	50.0
90k-100k	4	3	33.3	55	49	12.2
100k-120k	12	7	71.4	164	158	3.8
120k-140k	4	8	-50.0	212	242	-12.4
140k-160k	6	6	0.0	198	186	6.5
160k-180k	12	3	300.0	172	137	25.5
180k-200k	4	8	-50.0	124	122	1.6
200k-250k	9	7	28.6	162	186	-12.9
250k-300k	7	5	40.0	97	99	-2.0
300k-400k	7	5	40.0	91	85	7.1
400k-500k	1	2	-50.0	38	34	11.8
500k+	3	3	0.0	51	21	142.9
Totals	95	70	35.7	1648	1476	11.7

Active Listings

	This Month			Year to Date		
	2011	2010	% Chg	2011	2010	% Chg
0-30k	1	3	-66.7	11	3	266.7
30k-40k	3	12	-75.0	43	24	79.2
40k-50k	6	18	-66.7	51	50	2.0
50k-60k	10	21	-52.4	58	54	7.4
60k-70k	16	16	0.0	62	61	1.6
70k-80k	31	29	6.9	111	79	40.5
80k-90k	30	39	-23.1	107	104	2.9
90k-100k	35	50	-30.0	126	137	-8.0
100k-120k	66	100	-34.0	308	340	-9.4
120k-140k	87	125	-30.4	407	489	-16.8
140k-160k	75	93	-19.4	361	396	-8.8
160k-180k	56	59	-5.1	286	274	4.4
180k-200k	36	71	-49.3	203	243	-16.5
200k-250k	77	87	-11.5	322	364	-11.5
250k-300k	44	53	-17.0	188	217	-13.4
300k-400k	74	70	5.7	218	229	-4.8
400k-500k	17	22	-22.7	78	88	-11.4
500k+	31	38	-18.4	107	106	0.9
Totals	695	906	-23.3	3047	3258	-6.5

New Listings

	This Month			Year to Date		
	2011	2010	% Chg	2011	2010	% Chg
0-30k	0	1	-100.0	9	3	200.0
30k-40k	1	5	-80.0	30	23	30.4
40k-50k	2	6	-66.7	30	43	-30.2
50k-60k	3	4	-25.0	36	48	-25.0
60k-70k	2	3	-33.3	47	42	11.9
70k-80k	3	4	-25.0	80	64	25.0
80k-90k	4	5	-20.0	71	77	-7.8
90k-100k	4	7	-42.9	80	103	-22.3
100k-120k	9	11	-18.2	212	253	-16.2
120k-140k	8	6	33.3	289	361	-19.9
140k-160k	9	10	-10.0	277	311	-10.9
160k-180k	8	4	100.0	229	193	18.7
180k-200k	3	7	-57.1	138	194	-28.9
200k-250k	6	4	50.0	244	247	-1.2
250k-300k	4	2	100.0	137	147	-6.8
300k-400k	5	5	0.0	155	151	2.6
400k-500k	2	3	-33.3	56	65	-13.8
500k+	2	1	100.0	72	68	5.9
Totals	75	88	-14.8	2192	2393	-8.4

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Prepared by Shawn Buryska, on Saturday, January 14, 2012 10:53 AM